

What to do When the Big 4 Are Not Enough

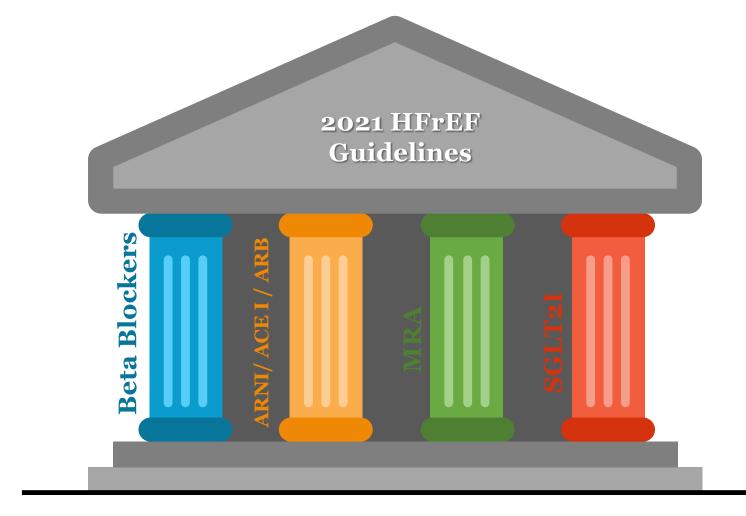
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Conflict of Interest Disclosures

- Grants/research support: Astra Zeneca, BI, Bayer
- Consulting fees/ Speaker fees: Astra Zeneca, Bayer, Janssen, Novartis, Servier, Bl

The 4 Foundational Therapies in HFrEF Management



Cumulative impact of evidence-based HFrEF medical therapies on all-cause mortality

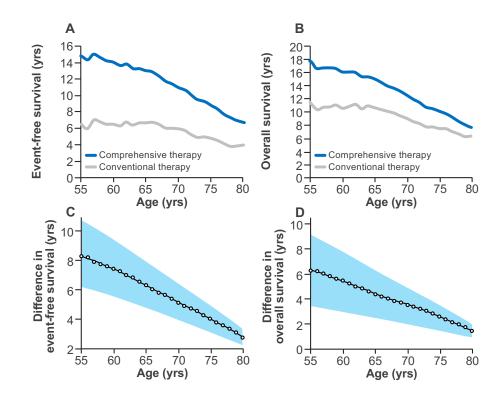
	Relative Risk	Two-year Mortality
None		35.0%
ARNI (vs. imputed placebo)	↓ 28%	25.2%
BB	↓ 35%	16.4%
MRA	↓ 30%	11.5%
SGLT2i	↓ 17%	9.5%

Cumulative risk reduction in mortality if all evidence-based medical therapies are used: RRR 72.9%, ARR: 25.5%, NNT=3.9

ARNI, angiotensin-receptor-neprilysin inhibitor; ARR, absolute risk reduction, BB, beta-blocker; EF, ejection fraction; MRA, mineralocorticoid receptor antagonist; NNT, number needed to be treated to prevent prespecified outcomes within 1 year; RRR, relative risk reduction; SGLT2i, sodium-glucose cotransporter 2 inhibitor Updated from Fonarow GC et al. Am Heart J 2011;161(6):1024-1030 and Fonarow GC et al. Lancet 2008;372(9645):1195-1196.

COMPREHENSIVE THERAPY WITH NEWER AGENTS IMPROVES SURVIVAL AND EVENT-FREE SURVIVAL IN HFrEF

- In HFrEF, treatment effects of comprehensive therapy (ARNI, beta- blocker, MRA, SGLT2i) was compared to conventional therapy (ACEI/ARB, beta-blocker) in cross trial analyses
- This showed significant improvement with comprehensive therapy in both overall survival and event-free survival across all age groups
- In 55-year-old men, comprehensive therapy improved event-free survival by 8.3 years and overall survival by 6.3 years

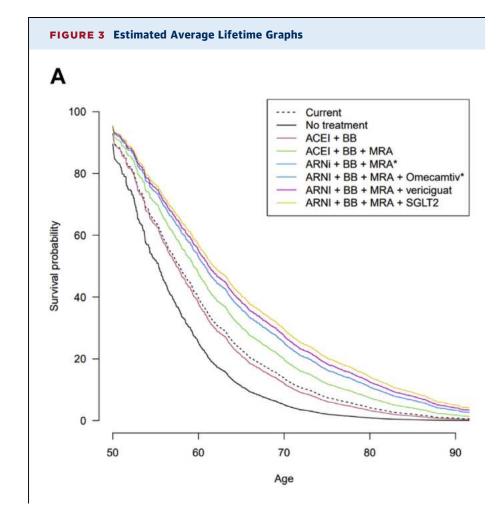


ACEI, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNI, angiotensin-receptor-neprilysin inhibitor; HFrEF, heart failure with reduced ejection fraction; MRA, mineralocorticoid receptor antagonist; SGLT2i, sodium-glucose cotransporter 2 inhibitor Vaduganathan M et al. Lancet 2020;S0140-6736(20)30748-0.

Impact of Goal Directed Medical Therapy for Heart Failure

CENTRAL ILLUSTRATION Relative Risk Reduction of Different Pharmacological Treatment Combinations for Heart Failure

Treatment		All-Cause Mortality	HR (95% CI)
ARNI + BB + MRA + SGLT2		-	0.39 (0.31-0.49)
ARNI + BB + MRA + Vericiguat	_		0.41 (0.32-0.53)
ARNI + BB + MRA + Omecamtiv			0.44 (0.36-0.55)
ACEI + BB + Dig + H-ISDN			0.46 (0.35-0.61)
ACEI + BB + MRA + IVA			0.48 (0.39-0.58)
ACEI + BB + MRA + Vericiguat			0.49 (0.39-0.62)
ACEI + BB + MRA + Omecamtiv			0.52 (0.43-0.63)
ARNI + ARB + BB + Dig			0.65 (0.55-0.76)
ARNI + BB + MRA			0.44 (0.37-0.54)
ACEI + BB + MRA			0.52 (0.44-0.61)
ACEI + MRA + Dig			0.66 (0.56-0.78)
ACEI + BB + Dig			0.68 (0.59-0.78)
ARB + BB + Dig			0.73 (0.64-0.83)
ACEI + ARB + Dig			0.83 (0.72-0.96)
Dig + H–ISDN			0.67 (0.53-0.86)
ARNI + BB			0.58 (0.50-0.68)
ACEI + BB			0.69 (0.61-0.77)
ARB + BB			0.74 (0.66-0.82)
ACEI + Dig			0.87 (0.78-0.98)
ARB + Dig			0.94 (0.84-1.05)
BB		-	0.78 (0.72-0.84)
ACEI			0.89 (0.82-0.96)
ARB			0.95 (0.88-1.02)
Dig			0.99 (0.91-1.07)
PLBO			1.00
	0.25	0.5 1	2





THERAPEUTIC INERTIA: MISSED OPPORTUNITY TO INITIATE AND OPTIMIZE MEDICAL THERAPY

CHAMP-HF Registry of 3518 HFrEF patients in 150 US primary care and cardiology practices

	Patients <u>Without</u> Contraindications but <u>Not</u> Treated	Patients Treated at <100% of Target Dose
ACEI/ARB	39.1%	82.5%
ARNI	86.1%	86.0%
ACEI/ARB/ARNI	26.2%	83.2%
Beta-blocker	32.9%	72.5%
MRA	65.9%	23.4%

<1% of patients eligible for all medications were simultaneously receiving target doses of ACEI/ARB/ARNI, beta-blocker and MRA

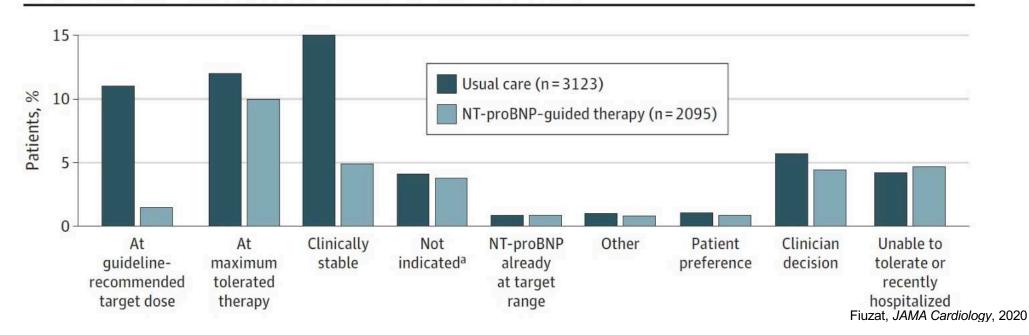
ARB, angiotensin-receptor blocker Greene SJ et al. J Am Coll Cardiol 2018;72(4):351-366.

JAMA Cardiology | Original Investigation

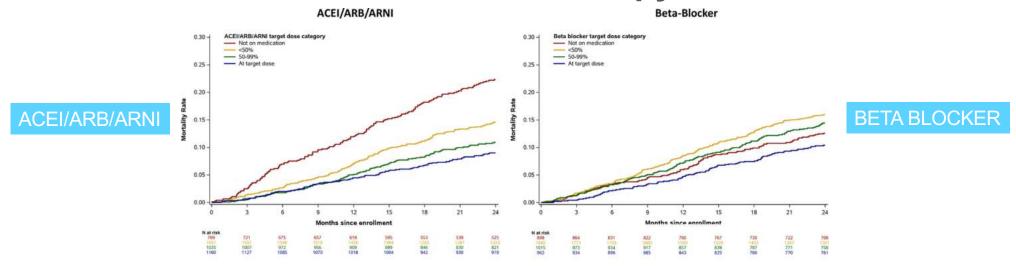
Assessment of Limitations to Optimization of Guideline-Directed Medical Therapy in Heart Failure From the GUIDE-IT Trial A Secondary Analysis of a Randomized Clinical Trial

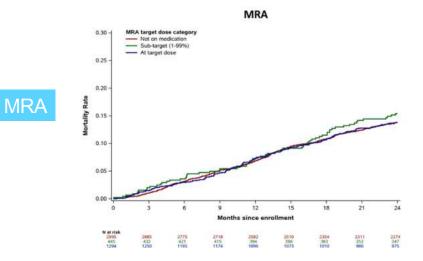
Mona Fiuzat, PharmD; Justin Ezekowitz, MB BCh, MSc; Wendimagegn Alemayehu, PhD; Cynthia M. Westerhout, PhD; Marco Sbolli, MD; Dario Cani, MD; David J. Whellan, MD, MHS; Tariq Ahmad, MD; Kirkwood Adams, MD; Ileana L. Piña, MD; Chetan B. Patel, MD; Kevin J. Anstrom, PhD; Lawton S. Cooper, MD, MPH; Daniel Mark, MD, MPH; Eric S. Leifer, PhD; G. Michael Felker, MD, MHS; James L. Januzzi, MD; Christopher M. O'Connor, MD

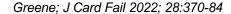
Figure 2. Reasons for Not Titrating Medications by Treatment Arm



Use of Goal Directed Medical Therapy: Dose Matters

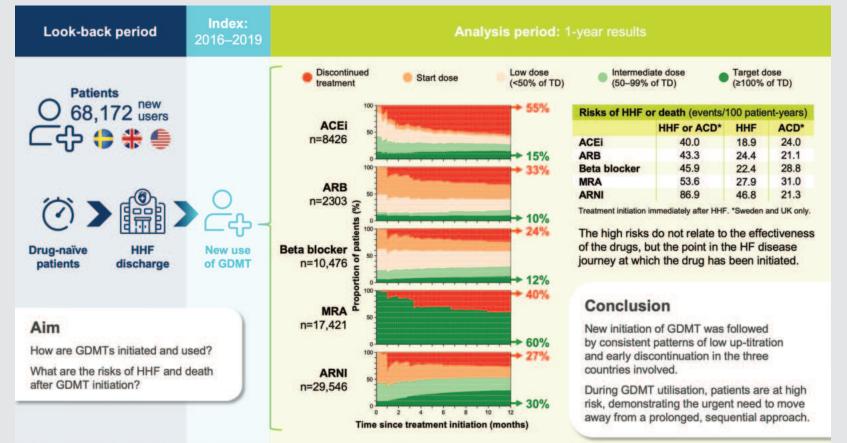






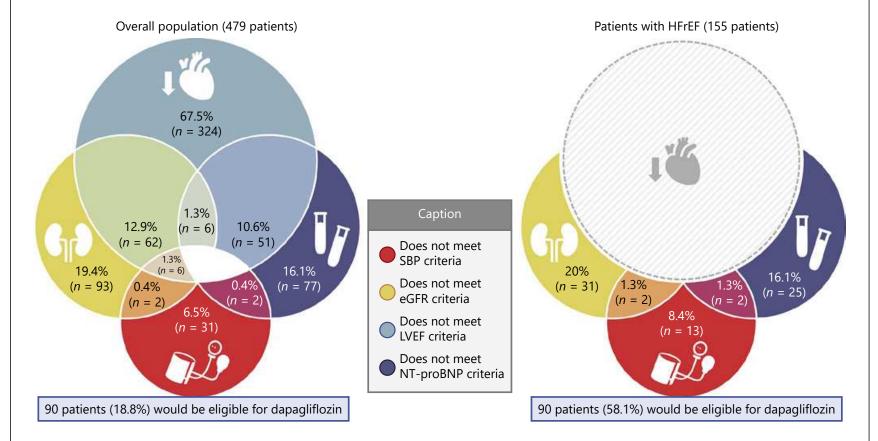
11

Use of Goal Directed Medical Therapy in Clinical Practice



ACD, all-cause death; ACEI, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNI, angiotensin receptor neprilysin inhibitor; GDMT, guideline-directed medical therapy; HF, heart failure; HHF, hospitalisation for heart failure; MRA, mineralocorticoid receptor antagonist; TD, target dose. Savarese; Eur J Heart Fail 2021; 23: 1499

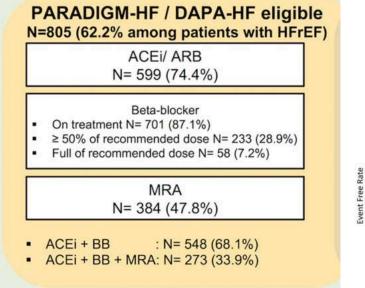
Goal Directed Medical Therapy: Real World Eligibility

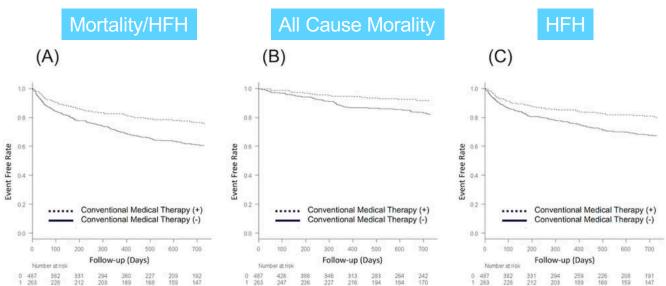


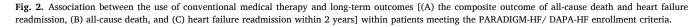
Maltes; Cardiology 2021: 146:201

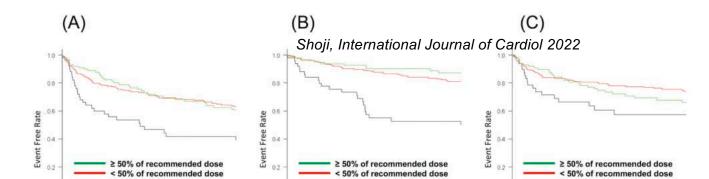
Foundational Therapy: Real World Eligibility

HFrEF (N= 1295)

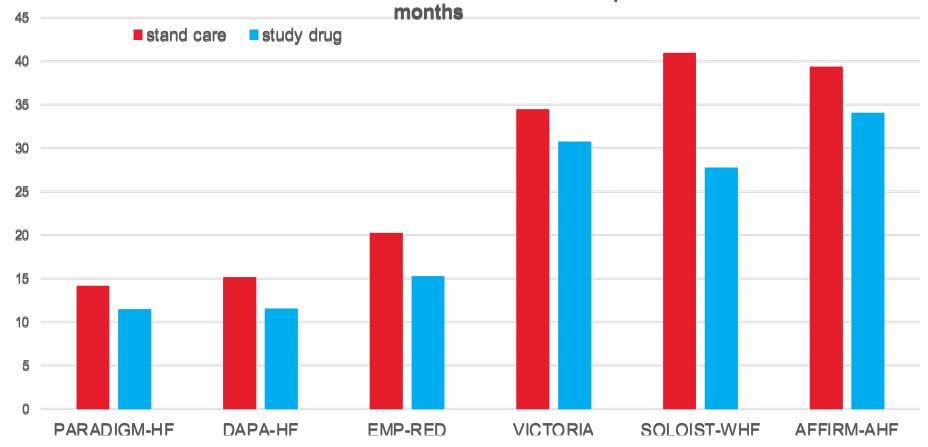




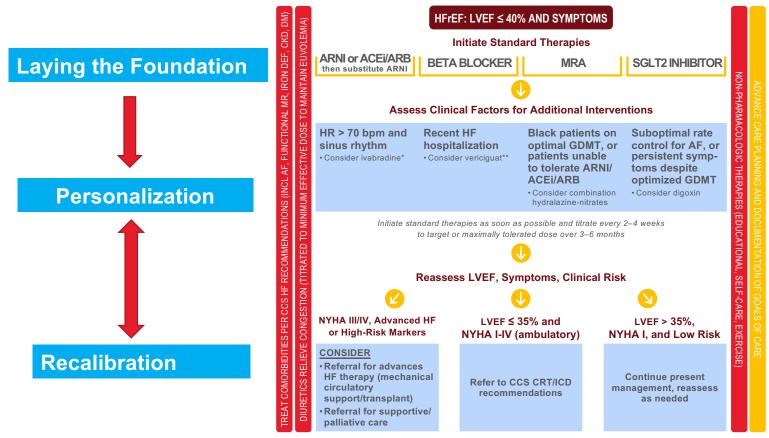




Residual Risk Despite Optimized Goal Directed Medical Therapy First Occurrence of Elther CV death or Heart Fallure Hospitalization at 12



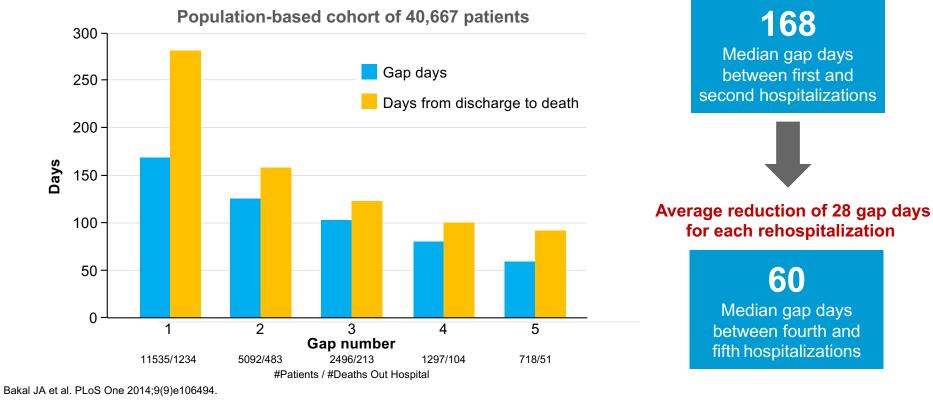
2021 CCS/CHFS Heart Failure Guidelines Update



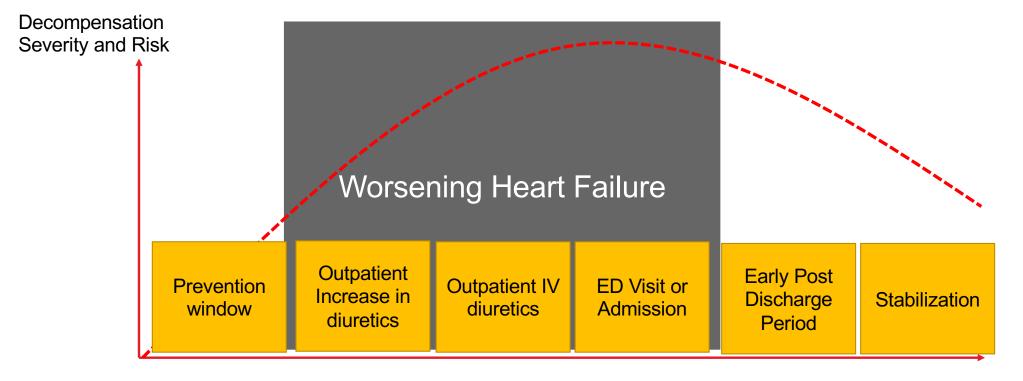
ACEI, angiotensin converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNI, angiotensin receptor-neprilysin inhibitor; CCS, Canadian Cardiovascular Society; CKD, chronic kidney disease; CRT, cardiac resynchronization therapy; DM, diabetes mellitus; GDMT, guideline-directed medical therapy; ICD, implantable cardioverter defibrillator; LVEF, left ventricular ejection fraction; MRA, mineralocorticoid receptor antagonist; NYHA, New York Heart Association; SGLT, sodium glucose transport. * Health Canada has approved ivabradine for patients with HFrEF and heart rate (HR) 77 bpm in sinus rhythm. ** Vericiguat is not yet approved for use in Canada. *Canadian Journal of Cardiology* 2021 37531-546DOL: (10.1016/j.cjca.2021.01.017)

EACH TIME PATIENTS ARE HOSPITALIZED FOR HF, THEY ARE BACK IN HOSPITAL 28 DAYS FASTER THAN THE LAST TIME

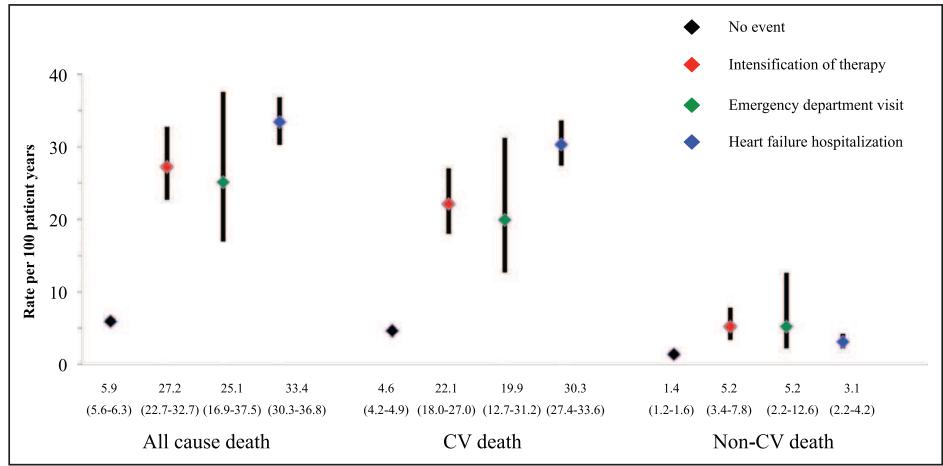
Alberta Health



What is Worsening Heart Failure?



Worsening HF in PARADIGM-HF



Okumura N, Circulation 2016;133:2254

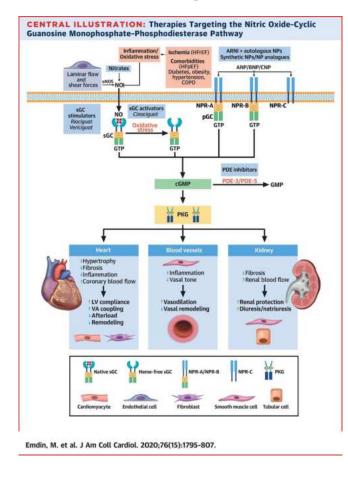
Victoria Trial Patient Population

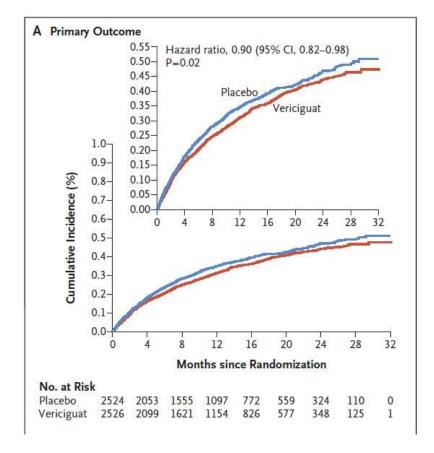


Patients may have been <u>randomized as an inpatient or outpatient</u> but must have met criteria for clinical stability (e.g., $SBP \ge 100 \text{ mmHg}$, off IV treatments $\ge 24 \text{ hours}$)

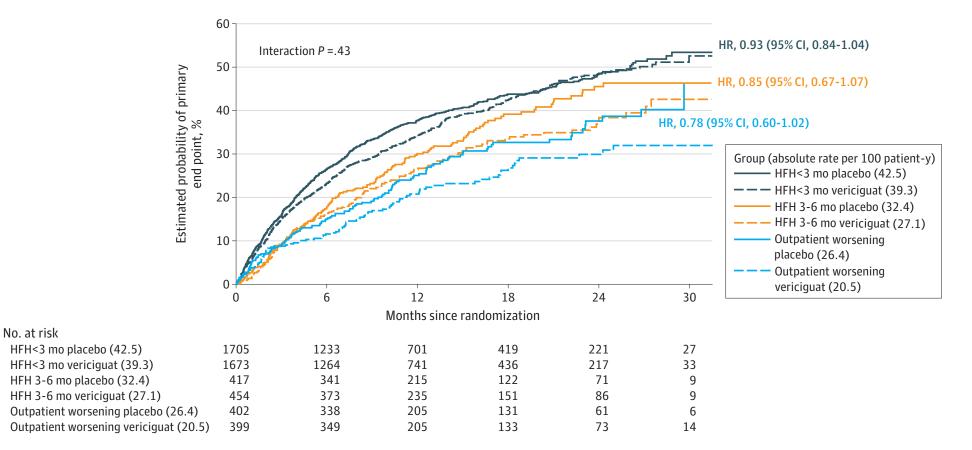
Armstrong et al. JACC Heart Fail. 2018 Feb;6(2):96-104. doi: 10.1016/j.jchf.2017.08.013.

Vericiguat in Patients with Heart Failure and Reduced Ejection Fraction





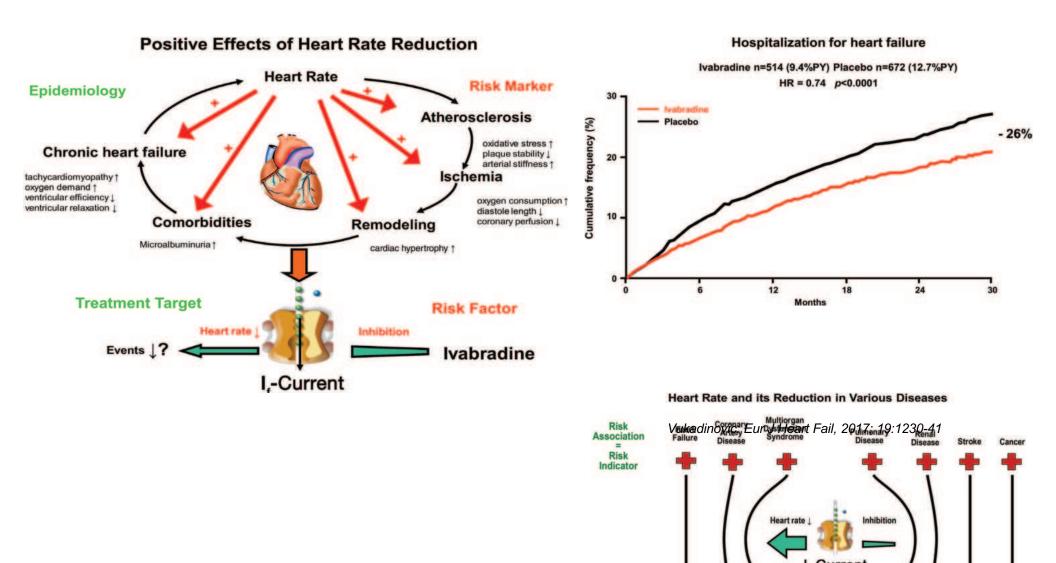
Worsening HF Events in VICTORIA

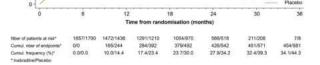


Lam C, JAMA Cardiol 2021;6:706

22

Heart Rate and its Reduction in Chronic Heart Failure





Effects of Ivabradine in Patients with HR>77 bpm tients with a heart rate \geq 77 b.p.m. at rest.

Quality of Life and Patient Reported Outcomes

Table 2 Change between baseline and last visit for New York Heart Association class and global assessment in patients with a heart rate \geq 77 b.p.m. at rest

	Ivabradine group ($N = 1657$)	Placebo group ($N = 1700$)	Р
NYHA functional class, % (n)	Nobs = 1643	Nobs = 1680	0.0003
Improved	28.0% (<i>n</i> = 460)	22.7% (<i>n</i> = 382)	
Stable or worsening	72.0% (<i>n</i> = 1183)	77.0% (<i>n</i> = 1298)	
Change in global self-assessment, % (n)	Nobs = 1497	Nobs = 1515	0.0006
Improved	72.3% (<i>n</i> = 1082)	66.6% (<i>n</i> = 1009)	
Stable or worsening	27.7% (<i>n</i> = 415)	33.4% (<i>n</i> = 506)	
Change in global assessment, physician perspective, % (n)	Nobs = 1573	Nobs = 1596	< 0.0001
Improved	61.0% (<i>n</i> = 960)	54. 5% (<i>n</i> = 869)	
Stable or worsening	39.0% (<i>n</i> = 613)	45.5% (<i>n</i> = 727)	

Nobs, number of observations; NYHA, New York Heart Association.

Table 3 Quality of life, subgroup of patients with a heart rate \geq 77 b.p.m. at rest

	Ivabradine		Treatment effect (change	in QoL at 1 year)
KCCQ scores	group $(N = 510)$	Placebo group $(N = 512)$	Estimate (95% CI)	Р
CSS, at baseline mean (\pm SD) CSS, changes at last post-baseline value mean (\pm SD) OSS, at baseline mean (\pm SD) OSS, changes at last post-baseline value mean (\pm SD)	66.58 (±20.74) 3.66 (±18.51) 63.27 (±20.67) 5.30 (±18.54)	66.38 (±20.04) 1.24 (±18.67) 63.13 (±19.31) 2.19 (±18.86)	2.37 (0.25–4.48) 	0.028 0.005

CSS, clinical summary score; KCCQ, Kansas City Cardiomyopathy Questionnaire; OSS, overall summary score; QoL, quality of life.

Bouabdallaoui, ESC Heart Fail 2019; 6:1199

Figure 2 Kaplan-Meier curves for cardiovascular mortality alone in pa-

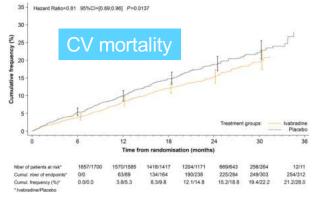
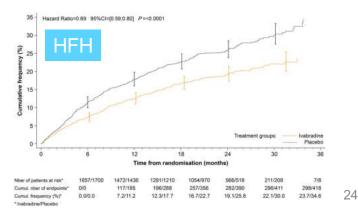


Figure 3 Kaplan-Meier curves for hospitalization for worsening heart failure alone in patients with a heart rate \geq 77 b.p.m. at rest.



Ivabradine: Pooled Outcome Estimates

Patient or population: patients with heart failure Setting: any setting

Intervention: Ivabradine

Comparison: placebo/no intervention/usual care

	-			Anticipated abs	olute effects
Outcomes	№ of participants (studies) Follow-up	Certainty of the evidence (GRADE)	Relative effect (95%CI)	Risk with placebo <i>f</i> no intervention <i>f</i> usual care	Risk difference with Ivabradine
All-cause mortality	19257 (22 RCTs)	⊕⊕⊕⊕ High ^{a,b,c}	RR 0.94 (0.88 to 1.01)	134 per 1.000	8 fewer per 1.000 (16 fewer to 1 more)
Serious adverse events	20144 (31 RCTs)	⊕⊕⊖⊖ Low ^{b,c,d}	RR 0.90 (0.87 to 0.94)	374 per 1.000	37 fewer per 1.000 (49 fewer to 22 fewer)
Quality of life (KCCQ)	1781 (2 RCTs)	⊕⊕⊖⊖ Low ^{b,e,f}			MD 2.92 higher (1.34 higher to 4.5 higher)
Quality of life (MLWHFQ)	221 (4 RCTs)	⊕⊖⊖⊖ Very low ^{b,g,h}	•		MD 5.28 lower (6.6 lower to 3.96 lower)
Cardiovascular mortality	18738 (15 RCTs)	⊕⊕⊕⊕ High ^{a,b,c}	RR 0.98 (0.90 to 1.06)	103 per 1.000	2 fewer per 1.000 (10 fewer to 6 more)
Myocardial infarction	18190 (9 RCTs)	⊕⊕⊖⊖ Low ^{a,c,i}	RR 1.00 (0.80 to 1.24)	17 per 1.000	0 fewer per 1.000 (3 fewer to 4 more)
Non-serious adverse events	21598 (49 RCTs)	$\oplus \oplus \oplus \oplus \oplus$ High ^{a,b,c}	RR 1.10 (1.07 to 1.12)	471 per 1.000	47 more per 1.000 (33 more to 57 more)

*The risk in the intervention group (and its 95% confidence interval) is based on the assumed risk in the comparison group and the relative effect of the intervention (and its 95% CI).

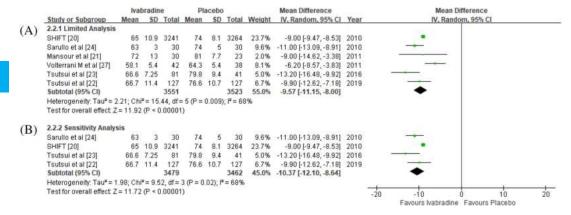
CI: confidence interval; MD: mean difference; RR: risk ratio

Maagaard; BMJ Evidence Based Med 2021

CDADE Working Crown grades of avidance

Ivabradine: Pooled Outcome Estimates

HOOT	Pate	POO	luction
	Nale	INCU	luction



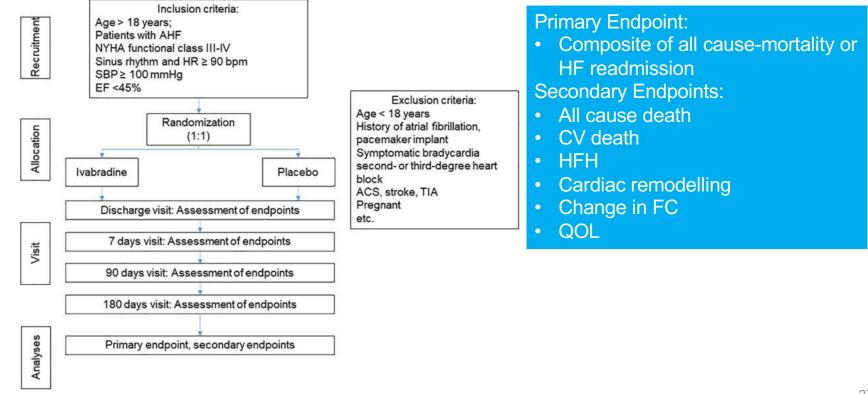
26



	Chudu or Subgroup	Ivabra		Place		Weight	Risk Ratio	Veer	Risk Ratio M-H, Fixed, 95% Cl	Placebo Mean Difference an SD Total Weight IV, Fixed, 95% CI Year	Mean Difference IV. Fixed, 95% Cl
	Study or Subgroup	Events	Total	Events	Total	weight	M-H, Fixed, 95% CI	real	MI-H, FIXEU, 95% CI	And we are the second second	
	5.2.1 Cardiovascular									0.1 7 30 9.1% 5.30 [2.22, 8.38] 2010	
(SHIFT [20]	449	3241	491	3264	38.1%	0.92 [0.82, 1.04]	2010		4.1 6.7 23 5.3% 2.30 [-1.74, 6.34] 2011	
(A)	Mansour et al [21]	3	30	3	23	0.3%	0.77 [0.17, 3.45]	2011		1.5 <u>10 199 22.2% 3.20[1.23.5.17]</u> 2011	
	Tsutsui et al [22]	7	127	8	127	0.6%	0.88 [0.33, 2.34]	2019		31 C) (Montolity (12016	
	Subtotal (95% CI)		3398		3414	39.0%	0.92 [0.82, 1.03]		•	33 CV Mortality 2019	
	Total events	459		502						0%	
	Heterogeneity: Chi ² =	0.07. df=	2(P = 0)	97); F= (0%					0%	
	Test for overall effect.										
	5.2.2 Worsening HF F	Readmiss	ion							0.1 7 30 9.1% 5.30 [2.22, 8.38] 2010	
	SHIFT [20]	514	3241	672	3264	52.2%	0.77 [0.69, 0.85]	2010		1.5 10 199 22.2% 3.20 [1.23, 5.17] 2011	
(B)	Mansour et al [21]	2	30	3	23	0.3%	0.51 [0.09, 2.81]	2011		and the second	
(D)	Tsutsui et al [23]	2	84	1	41	0.1%	0.98 [0.09, 10.46]	2016		HF Hospitalization	•
	Tsutsui et al [22]	20	127	36	127	2.8%	0.56 [0.34, 0.91]				
	Subtotal (95% CI)		3482		3455		0.76 [0.69, 0.84]	1000	•		
	Total events	538		712						-20 -10	0 10 20 vabradine Lower EF in Placebo
	Heterogeneity: Chi ² =	1.90, df=	3 (P = 0	59); I [#] = (3%						
	Test for overall effect	Z=5.34 (P < 0.00	001)						Richard, C	Clini Cardiol: 2021: 44:463

Use of Ivabradine in Acute Heart Failure

FIGURE 1 Flow chart of SHIFT-AHF trial. ACS, acute coronary syndrome; TIA, transient ischaemic attack.



Real World Eligibility of Ivabradine

Table 2SHIFT	study-like	characteristics	potential	Ivab-
radine patients				

Characteristic, n (%)	$\begin{array}{l} \text{AI} \\ n = 491 \end{array}$	CH <i>n</i> = 605	p value AH/ CH
$LVEF \le 35\%$	172/491 (35.0)	184/605 (30.4)	0.1045
Sinus rhythm	279/491 (56.8)	366/605 (60.5)	0.2191
$HR \ge 70 \text{ bpm}$	205/491 (41.8)	317/605 (52.4)	0.0004*
"SHIFT study-like" characteristics	41 (8.4)	71 (11.7)	0.0658

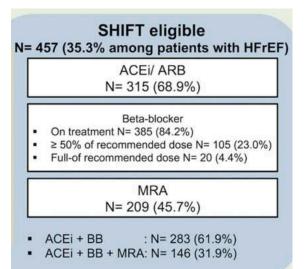
AH Academic hospital, CH community hospital, HR heart rate, LVEF left ventricular ejection fraction, % percentage * Significant p value

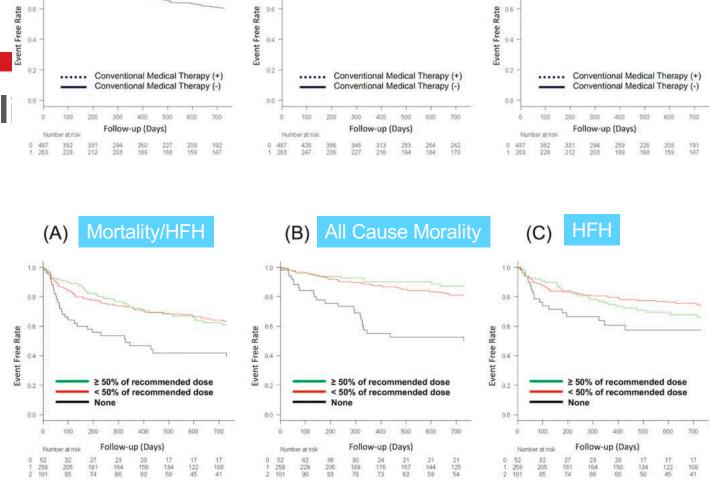


1.0

0.8

HFrEF (N= 1295)





0.8

Fig. 3. Association between the dose of beta-blockers and long-term outcomes [(A) the composite outcome of all-cause death and heart failure readmission, (B) allcause death, and (C) heart failure readmission within 2 years] within patients meeting the SHIFT enrollment criteria.

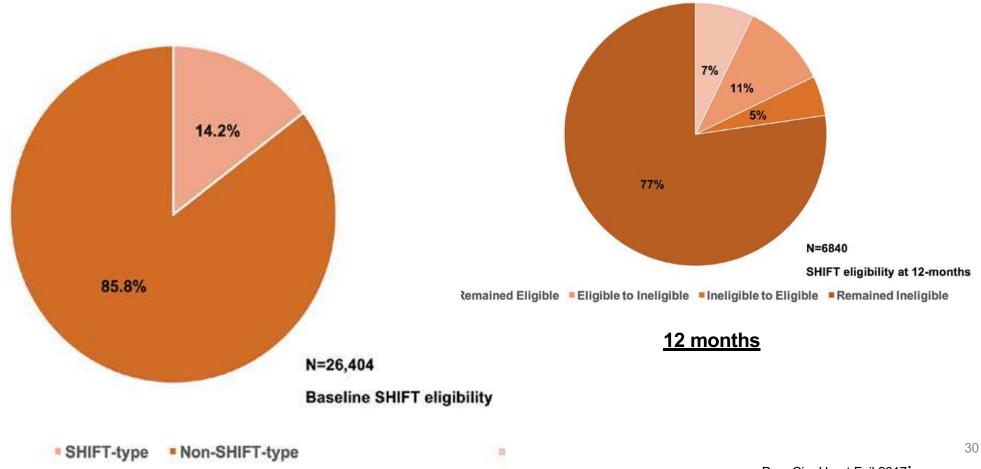
Shoji, International Journal of Cardiol 2022

1.0

0.8

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Real World Eligibility of Ivabradine



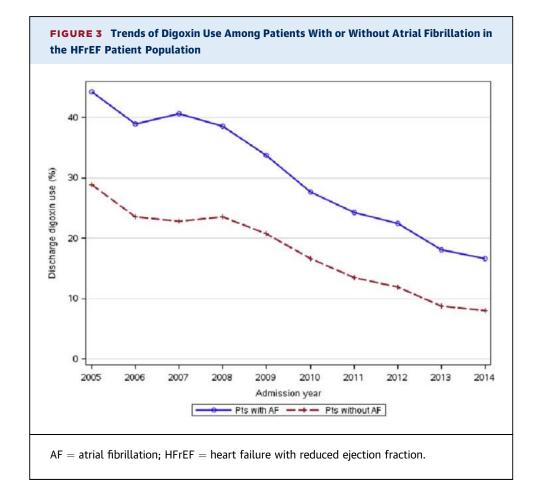
Das; Circ Heart Fail 2017;

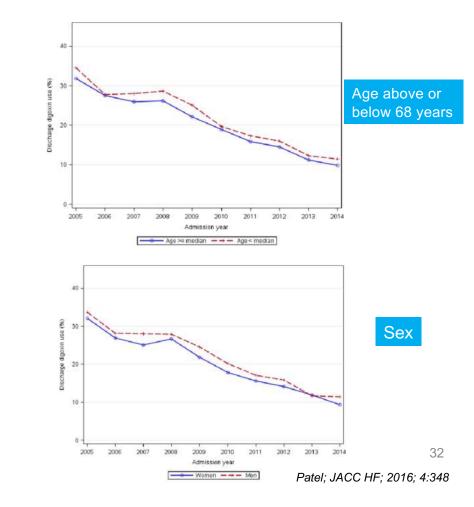
Digoxin: The Great Divide

	Study Desig			
Meta-analyses and other study designs	Meta-analyses of RCTs	RCTs		
		DIG [6] *Ahmed et al. [7, 8] *Gheorghiade et al. [10] RADIANCE [11] PROVED [12] RATE-AF [24]	Positive	Outcomes
Lopes et al. [17] Allen et al. [18] Gheorghiade et al. [19]	Ziff et al. [20]		Neutral	
Mate at el. [13, 16] Wang et al. [14] Ouyang et al. [15]			Negative	

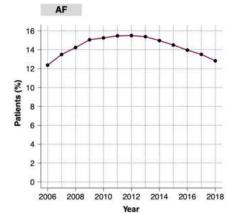
Triska; Card Drugs Ther 2021

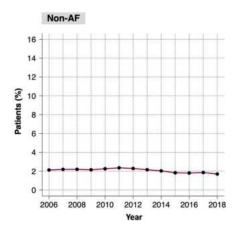
Temporal Trends in Digoxin Use Over Time





Digoxin Use in HFrEF: Swedish Heart Failure Registry





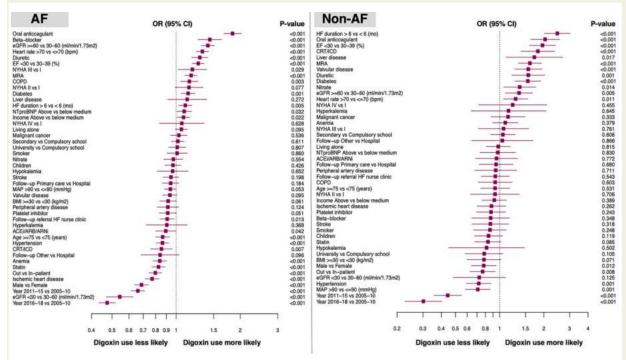
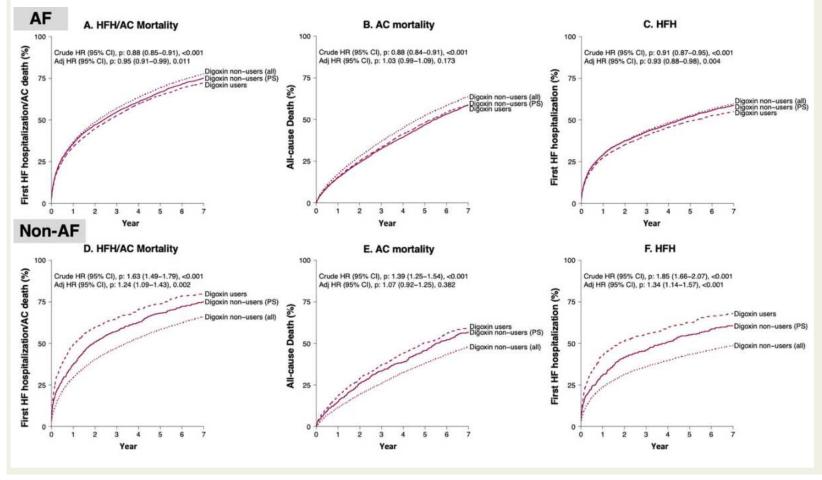


Figure 3 Independent predictors of digoxin use in patients with (left panel) and without atrial fibrillation (right panel). The forest plots report the odds ratios and 95% confidence intervals derived from multivariable logistic regression analyses using digoxin use as the dependent variable. Abbreviations as in *Table 1*.

Kapelios; Eur Heart J 2021

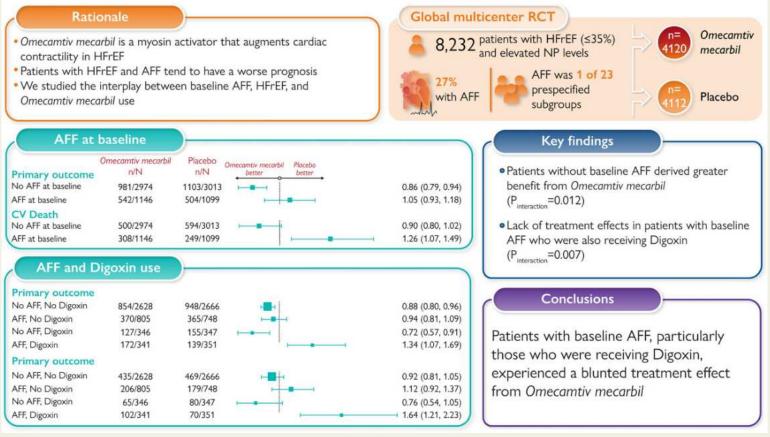
Outcomes Based on Digoxin Use



Kapelios; Eur Heart J 2021

Caution: Potential Risks of Combination Therapy

Influence of atrial fibrillation on efficacy and safety of Omecamtiv Mecarbil in heart failure: The GALACTIC-HF trial



Solomon SD; Eur Heart J 2022

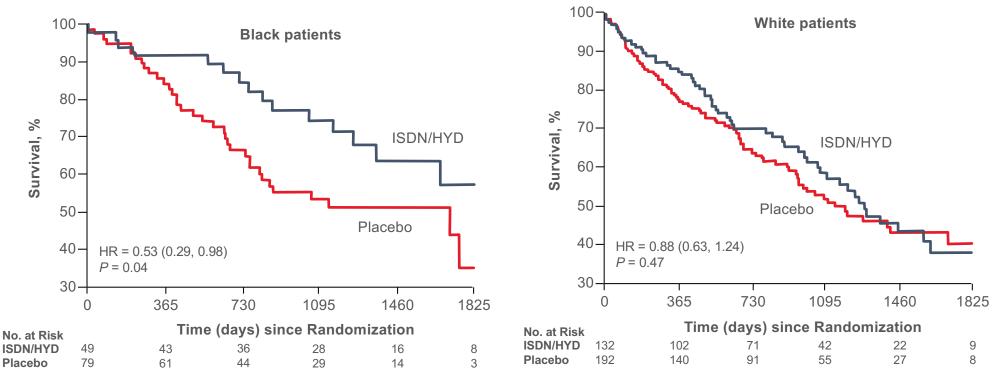
Digoxin and SGLT2 Inhibitors Compared..

Table 1. Outcomes in Large-Scale Trials of SGLT2 Inhibitors and Digoxin in Patients With Heart Failure and a ReducedEjection Fraction

	DIG	DAPA-HF	EMPEROR-Reduced
No. of randomized patients	7372	4744	3730
Median duration of double-blind therapy	37 months	18 months	16 months
Effect on all-cause mortality	0.99 (0.91–1.07)	0.83 (0.71–0.97)	0.92 (0.77-1.10)
Effect on cardiovascular deaths	1.01 (0.93-1.10)	0.82 (0.69-0.98)	0.92 (0.72–1.12)
Effect on heart failure deaths	0.88 (0.77-1.01)	Not reported	Not reported
Effect on all-cause hospitalizations	0.92 (0.87–0.98)	Not reported	0.82 (0.74–0.90)
Effect on cardiovascular hospitalizations	0.87 (0.81–0.93)	Not reported	0.75 (0.67–0.85)
Effect on heart failure hospitalizations	0.72 (0.66-0.79)	0.70 (0.59-0.83)	0.69 (0.59–0.81)

Considering Hydralazine-Nitrates Combinations

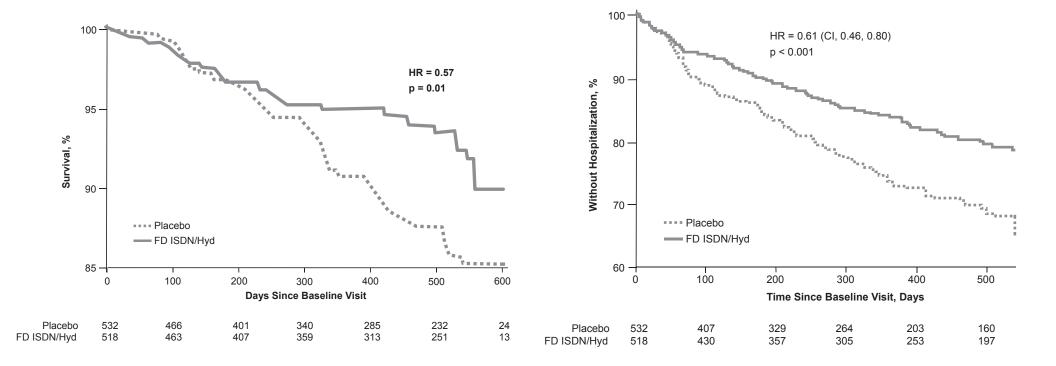
Survival in Black patients and White patients in the V-HeFT 1 trial (from Cohn et al.⁷)



HR, hazard ratio; ISDN/HYD, isosorbide dinitrate/hydralazine

Al-Mohammad A. Hydralazine and nitrates in the treatment of heart failure with reduced ejection fraction. ESC Heart Fail. 2019;6(4):878-883. doi:10.1002/ehf2.12459

Considering Hydralazine-Nitrates Combinations



Taylor Al; New Engl J Med 2004; 351:2049

38

Use of Hydralazine-Nitrates in Contemporary Heart Failure Management

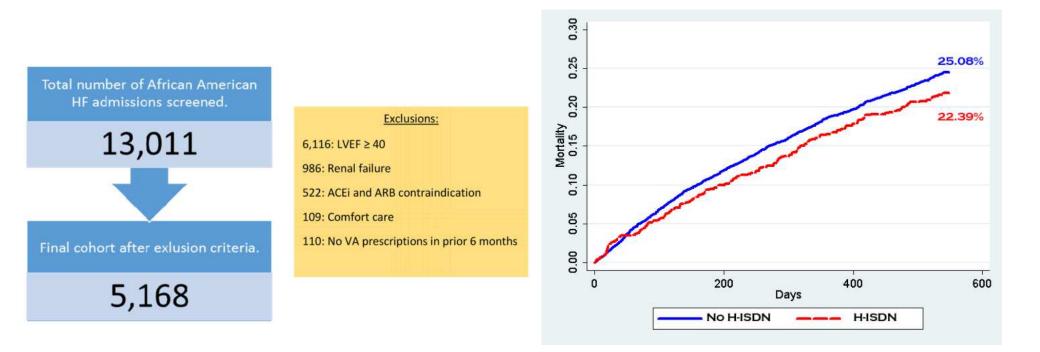
Table 4

Percent of participants reaching target dose of hydralazine/nitrate and sacubitril/valsartan by race

	Black				Nonblack			
	Target dose* achieved (patients on therapy)			Eligible patients on target dose	Target dose* achieved (patients on therapy)			Eligible patients on target dose
	Less than 50%	50% to <100%	100% or more	100% or More	Less than 50%	50% to <100%	100% or more	100% or More
Hydralazine/ Nitrate	56%	33%	10%	2%	65%	28%	7%	0.1%
Sacubitril/ Valsartan	33%	36%	29%	8%	49%	29%	19%	4%

* Target total daily doses were as follows: hydralazine 300 mg, nitrate (isosorbide dinitrate) 120 mg, and sacubitril/valsartan 400 mg.

Use of Hydralazine-Nitrates in Contemporary Heart Failure Management



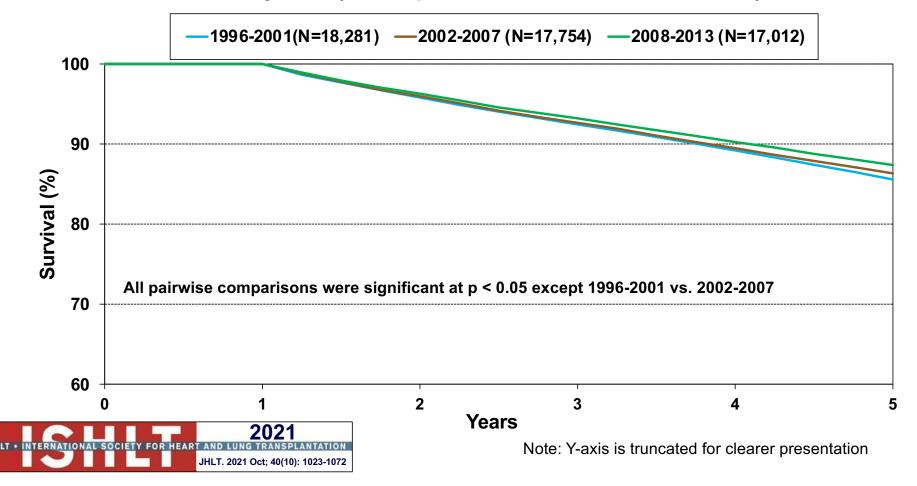
Ziaeian B. JACC Heart Fail 2017; 5:632

When to Recognize Transition to Advanced Heart Failure "I NEED HELP"

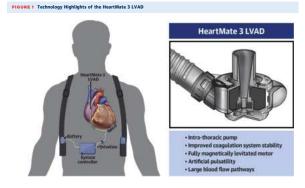
	Factor	Description
I	Inotropes	Previous or ongoing requirement for inotropes
Ν	NYHA FC OR Natriuretic peptides	Persistently > 3 Persistently elevated>1000
E	End organ dysfunction	Worsening renal or liver dysfunction
E	Ejection fraction	<20%
D	ICD shocks	Recurrent shocks
Н	hospitalization	>1 in one year
E	Escalating diuretics	
L	Low BP	Consistently<90 mmHg
Р	Prognostic meds	Inability to titrate or initiate

Adult Heart Transplants

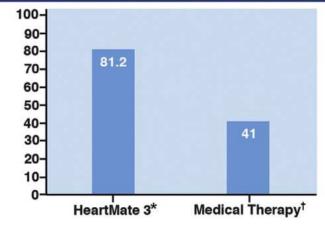
Kaplan-Meier Survival within 5 Years Conditional on Survival to 1 Year By Era (Transplants: Jan 1996 - Jun 2013)



Tends in LVAD Outcomes



2-Year Survival Rate of Advanced HF Patients Stratified by Treatment



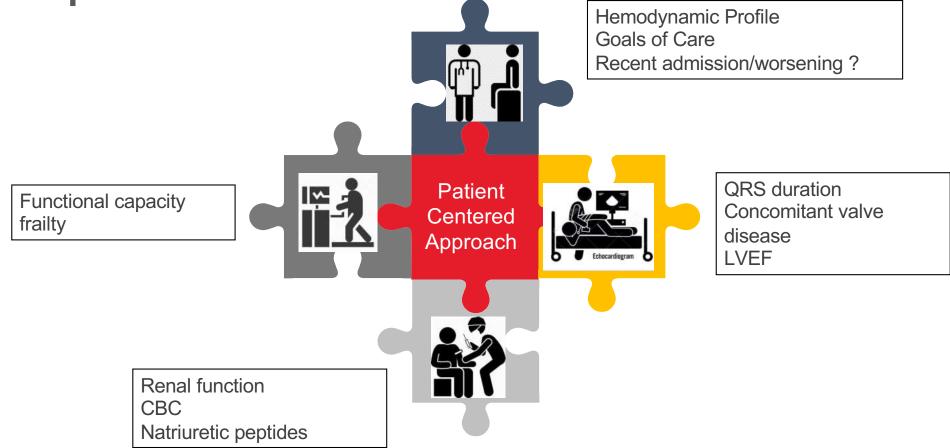
100% 90% 80% 70% 60% Months after 2010-2014 2015-2019 50% Implant 40% 12 80.5% 82.3% 69.1% 30% 24 73.1% 36 58.5% 63.5% 20% 48 48.9% 55.0% 10% 60 40.9% 46.8% 0% 9 12 15 18 21 24 27 30 33 36 39 42 45 48 51 54 57 60 6 0 3 **Months After Device Implant** At risk: ---- 10,944 3,981 1,965 3,219 311 --- 14,607 — 2010-2014 (n = 10,944, Deaths = 4,415) --- 2015-2019 (n = 14,607, Deaths = 3,982)

FIGURE 3 Survival After LVAD Implantation, 2015-2019 vs 2010-2014

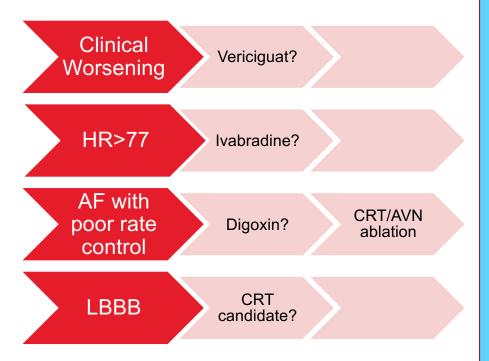
% Survival on a Device

Varshney. JACC 2022;79:1092 43

Putting it All Together From the Patient's Perspective



Putting it All Together From the Patient's Perspective



Is there Opportunity to Advance or Initiate 4 Foundational Therapies?

Is the Patient a Candidate for Referral for Advanced Therapies? Have we sufficiently addressed goals of care and advanced directives?

Summary Points

- Substantial gains evident in the use of four foundational therapies
 - Care gaps exist
 - Have we made every attempt to initiate drug?
 - Have we attempted dose escalation?
 - Underuse continues to exist
- Additional therapies can be personalized to patient goals/unique profile
 - Majority of drugs will provide benefit on reducing HF hospitalization
 - Improvement in quality of live
 - Need to be balanced with potential side effects/risks
- Key to identify patients eligible for interventions that improve mortality
 - Transplant
 - MCS
 - Devices